

Battery Buying Guide- Top 25 Selling Batteries Representing 76% of the Total Sales in the Replacement Market Segment

Position	Power-Sonic Super Sport Part #	% of Coverage in Powersport Industry	Model Fitment Information		Personal Watercraft	Snow Mobile	Utility Vehicle	Scooter	Lawn & Garden
			Motorcycle	ATV					
1	PTX5L-BS	8.0%	44%	34%	-	-	-	22%	-
2	CB14A-A2	6.9%	-	88%	-	6%	3%	-	3%
3	PTX14-BS	6.7%	72%	26%	-	-	-	2%	-
4	PTX4L-BS	6.6%	39%	37%	-	-	-	21%	3%
5	CB16CL-B	5.1%	-	33%	54%	-	13%	-	-
6	PTX7A-BS	4.6%	25%	50%	-	-	-	25%	-
7	PTX9-BS	4.5%	77%	21%	-	-	-	2%	-
8	PTX20L-BS	3.9%	56%	13%	27%	2%	2%	-	-
9	C50-N18L-A3	3.4%	48%	5%	-	38%	-	-	9%
10	12N14-3A	3.3%	29%	-	-	-	-	-	71%
11	CB14L-A2	3.1%	71%	2%	-	9%	-	-	18%
12	PTX12-BS	2.9%	75%	20%	-	-	-	5%	-
13	PTX7L-BS	2.1%	100%	-	-	-	-	-	-
14	PTZ10S	1.8%	84%	8%	-	-	-	8%	-
15	PTX14AH-BS	1.5%	-	88%	-	6%	3%	-	3%
16	PTX19CL-BS	1.5%	-	33%	54%	-	13%	-	-
17	PT7B-4	1.4%	80%	20%	-	-	-	-	-
18	CB12A-A	1.4%	80%	5%	-	-	-	-	15%
19	12N9-4B-1	1.3%	100%	-	-	-	-	-	-
20	CB30L-B	1.3%	33%	34%	-	-	33%	-	-
21	PTZ7S	1.2%	87%	13%	-	-	-	-	-
22	12N12A-4A-1	1.2%	73%	-	-	-	-	-	27%
23	PT14B-4	0.8%	100%	-	-	-	-	-	-
24	PT12B-4	0.8%	100%	-	-	-	-	-	-
25	PTX12A-BS	0.7%	87%	-	-	-	-	13%	-